

Corporate Profile 2022



Angelini
Industries

1. Angelini Industries

Angelini Industries is an international group founded in Ancona, Italy, in 1919 by Francesco Angelini. Today Angelini Industries is a solid and multifaceted **industrial group** operating in 21 countries with 5,800 employees and revenues for 1.7 billion euros.

Angelini Industries operates in the following business sectors: **Pharmaceuticals, Consumer Goods, Industrial Technology, Perfumery and Skincare & Suncare, Wine.**

A growth-focused **investment** strategy, steady commitment to **Research and Development** and in-depth **knowledge of markets and business sectors** have made Angelini Industries one of the leading Italian companies in the areas in which it operates.

Angelini Industries is committed to reducing its environmental impact and finding increasingly cutting-edge solutions in the context of the **circular economy**. It also adopts the most advanced standards in the field of worker **health and safety** and the most stringent processes to ensure top quality by monitoring the entire production chain: from supplier certification, control of raw materials, the production process, the finished product and packaging, to sample checks at the sales point.

For 100 years, the **Angelini family** has been guiding the evolution of the group with an entrepreneurial style typical of Italian family-based capitalism.

Angelini Industries in numbers

40+

Companies belong to Angelini Industries, in Italy and overseas

5,800

Employees

€1.7 billion

2021 revenues:

58% in Pharmaceuticals

29% in Consumer Goods

6% in Industrial Technology

6% in Perfumery

1% in Wine

12

Production sites, consisting of:

6 in Italy

6 overseas

21

Countries with an Angelini Industries presence

Products marketed all over the world

2. Pharmaceutical Sector

Angelini Industries operates in the pharmaceutical sector with Angelini Pharma, an international group that researches, develops and markets health solutions with a prevalent focus on the areas of **Brain Health**, including mental health and epilepsy, **Rare Diseases** and **Consumer Healthcare**. It operates in 20 countries and employs over 3,000 people. Angelini Pharma is an **integrated company**, with extensive and recognized Research and Development programs, "World Class" production facilities and international marketing of active ingredients and leading pharmaceuticals in many market sectors.

Research has identified over the years active ingredients of great importance such as trazodone and benzydamine; programs are currently active for the development of new treatments to better adapt the therapy to the specific needs of the various patients. The company has public-private partnerships with universities and centers of excellence at a national and international level, recognizing scientific collaborations as an important contribution in creating innovation.

The 5 production plants of Angelini Pharma are at the forefront of technologies and industry standards as well as environmental protection, thanks to the use and integration of renewable sources. They are located, in Ancona (Finished Products), Aprilia - LT (Raw Materials) and Casella - GE (Amuchina brand products) - Italy. In Barcelona, Spain, it produces food supplements such as Pastillas Juanola. In Albany, Georgia -US (ThermaCare Heatwrap Products).

Angelini Pharma is directly present in **Italy, Spain, Portugal, Austria, Poland, Czech Republic, Slovakia, Hungary, Germany, Romania, Bulgaria, Greece, Turkey, France, UK, Sweden, Holland, Switzerland, Russia and the USA.**

Strategic alliances with leading global pharmaceutical groups now allow the distribution of Angelini Pharma drugs all over 70 countries. These include Trittico® (trazodone, antidepressant), Latuda® (lurasidone hydrochloride, antipsychotic), Tantum® (benzydamine, anti-inflammatory), Aulin® (nimesulide, anti-inflammatory analgesic), Vellofent® (fentanyl, analgesic), and Xydalba® (dalbavancin, antibiotic).

Angelini Pharma in numbers

70+

Countries in which products are marketed

3,000

Employees

40+

Commercial partners

20

Countries in which the company is directly present

5

Production plants worldwide

3. Consumer Goods

Consumer goods is the second sector for contributions in profits for Angelini Industries, which is present in this field with 3 companies: Fater, Angelini Consumer and MadreNatura

The Fater Joint Venture

Fater, company founded by the Angelini family in 1958, is since 1992 a **joint venture with Procter & Gamble**.

It is a **leader in the Italian market for absorbent hygiene products, with brand such as Lines, Lines Specialist and Pampers, and a key player in the European Fabric and Home Care market, with brand such as ACE, that is commercialized in 38 states worldwide.**

In Italy, 3 out of 4 families have at least one product by Fater in their homes.

Innovation has been what guides the company since its beginning: firstly in Italy, in the 60's, revolutionising hygienic-sanitary market with the introduction of disposable baby diapers and feminine hygiene products, which were largely non-existent at the time. Fater has grown in different categories throughout the years like pads for incontinence (1979), ultra slim tampons for women (1992) and lastly redesigning, after the acquiring ACE, Neoblanc and Comet (2013), the entire line for fabric and household cleaning detergents.

For what regards sustainability, Fater has 3 objectives: reducing the use of 50% of vergine plastic before 2025; Creating products that have less environmental impact; Analyzing the environmental footprint along its value chain.

Every brand within the company has developed its social purpose that, with specific projects, has an impact on the related themes in which each category operates.

The company invests approximately 4% of its annual turnover in innovation, it counts 1.600 employees (Italy and worldwide), it has a turnover of 874 mln euros in 2020-21.

The company's headquarters are in **Spoltore (PE)**, with production facilities in **Pescara** and **Campochiaro**, Italy, and abroad, in **Porto**, Portugal, and in **Gebze**, Turkey.

Fater in numbers

1,600
Employees

38
Countries in which the products are distributed

2
Production facilities in Italy

2
Production facilities overseas

Angelini Consumer

Angelini Consumer is the division of Angelini Industries dedicated to the world of consumers and the design and development of new businesses.

A real laboratory for the development of new ideas and business opportunities, always in the name of economic, social and environmental sustainability and with the aim of bringing quality to the families and communities, caring for new families from the moment of infancy to the needs related to mature age.

The MadreNatura Joint Venture

MadreNatura, founded in 2019 and headquartered in Lenzburg (Switzerland), is an **equal joint venture between Angelini Industries and Hero Group**. It brings together the knowledge of the two companies to offer mothers and fathers a healthy and balanced food path for their children. The brand which MadreNatura presents to consumers is **Hero SOLO 100% Biologico**.

MadreNatura wants to be close to families with young children, thanks to the know-how of both industrial groups. With the mission of "Giving children the best start in life", MadreNatura's aim is to bring a healthy growth to every home where there is a child through a natural diet based on fruit and vegetables.

The Hero SOLO line of products includes homogenized, pureed fruit, cereals, pasta and snacks. They are all **100% organic and natural baby foods**, prepared with simple ingredients and nothing more.

MadreNatura in numbers

1

Brand: Hero SOLO

27

Product references

100%

Organic

4. Industrial Technology

Fameccanica

With more than 1,200 machines delivered worldwide, over 750 patents and 700 employees in the three production sites in **Italy** (San Giovanni Teatino, in the province of Chieti), **China** (Shanghai) and the **United States** (West Chester), Fameccanica designs and develops technologies, robotics and services for industrial production of FMCG (Fast-Moving Consumer Goods) products, sustainable packaging, automated handling and recognition for logistics and digital services dedicated to process optimization, with a constant focus on sustainability and continuous innovation.

Founded in 1975, historically **specialized in the design and production of production lines for consumer goods and leader in the sector of disposable hygienic products**, over the years it has constantly innovated by developing new technologies with high productivity and digital services with high added value, becoming a player reference for Smart Factory Automation. In 2021 it was nominated the most innovative Italian company according to EPO (European Patent Office), with 85 patent requests made.

Today, Fameccanica designs and develops products, solutions and services capable of improving automation processes and production for a wide range of products, such as: disposable absorbent products for personal hygiene, personal and home care products, pods and single-dose detergents, disposable first aid devices and products (ie patches), liquid bottling, sustainable packaging and robotics for the handling and automatic recognition of parcels (e-commerce logistics).

Fameccanica in numbers

1975

Foundation

700

Employees

3

Production locations

Italy
China
USA

750+

Patents

Angelini Technologies

Fameccanica is the main company of Angelini Technologies, the **division of Angelini Industries in the field of industrial technology**. Its goal is to bring together an ecosystem of companies dedicated to the design and development of technologies, products and services aimed at improving production and industrial processes.

In line with Angelini Industries' purpose, Angelini Technologies' mission is to improve people's daily lives, whether they are the direct user of this technology or the end user of the products it develops.

5. Perfumery

Angelini Beauty is the business unit of Angelini Industries, based in Milan, operating in the **selective perfumery and dermocosmetics (skincare & sun care) sectors**.

It deals with the creation, development and international distribution of the perfume lines of Trussardi, Laura Biagiotti, Blumarine, Chiara Ferragni, Mandarina Duck, Angel Schlesser, Armand Basi and Anne Möller's skincare & sun care.

Angelini Beauty is present in strategic markets such as Italy, Germany, Spain, Portugal, Austria and Switzerland, with a team of 200 employees, which breathes and transmits "**Made in Italy**" excellence.

Making the consumer dream through the magic and uniqueness of its products is Angelini Beauty's mission, that, in constant respect of the identity and uniqueness of each brand, creates fragrances and products for the care and protection of the skin, also paying great attention to design and communication, collaborating with the major international talents in the sector.

Angelini Beauty in numbers

80

Countries around the world in which Angelini Beauty fragrances are widespread

200

Employees

6. Wines

In the wine sector, **Angelini Wines & Estates, formerly Bertani Domains, works by combining tradition and innovation.** Today it consists of 6 wineries, for a total of 1,700 hectares of land, of which 460 are vineyards, and a total production of about 4 million bottles a year.

In the **three historic Tuscan wineries** it produces fine wines in three different designations of origin: Brunello di Montalcino in Val di Suga, Vino Nobile di Montepulciano in Tenuta Trerose and Chianti Classico in San Leonino. In the Marche region, the **Fazi Battaglia winery**, a historic brand of Italian wine, is renowned for the production of the Verdicchio dei Castelli di Jesi Classico.

Cantina Puiatti in Romans d'Isonzo (GO) is dedicated to the production of the great white wines of Friuli, while **Bertani** is known for the production of its Amarone della Valpolicella Classico and Valpantena.

Since 2018 it has been an **agricultural company**, thus tying wine production to its own vineyards. A courageous choice, which is more than just a corporate change and which explains the group's commitment to investing and enhancing its viticultural heritage.

Angelini Wines & Estates is a company that has always been dedicated to sustainable production: this vocation led it to start the path that led it to obtain **organic certification for Tenuta Trerose in Montepulciano.**

Angelini Wines & Estates in numbers

6

Wineries

1,700

Hectares of land in total, 460 of which are under vines

4

Regions:

Veneto

Friuli Venezia-Giulia

Tuscany

Marche

100

Employees

For information on Angelini Industries

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