

**2024**  
**Corporate Profile**



**Angelini**  
Industries

## 1. Angelini Industries

Angelini Industries is a **multinational industrial group** founded in Italy in 1919 by Francesco Angelini. Today Angelini Industries represents a solid and multibusiness industrial reality operating in 21 countries with 5,800 employees and revenues for more than 2 billion euros, generated in the **Health, Consumer Goods, Industrial Technology** business sectors.

A targeted investment strategy for growth; constant commitment to research and development; deep knowledge of markets and business sectors, make Angelini Industries one of the Italian companies of excellence in the sectors in which it operates. The group is committed to reducing its environmental impact and finding increasingly advanced solutions in terms of circular economy, adopting the most advanced standards in health and safety of workers and the most rigorous processes to ensure maximum quality by verifying the entire supply chain: from supplier certification, to the control of raw materials, to the production process, to the finished product and packaging, up to spot checks at the point of sale.

For over 100 years, the Angelini family has been leading the evolution of Angelini Industries with an entrepreneurial style typical of Italian family capitalism.

### Angelini Industries in numbers

# 40+

**Companies belong to Angelini Industries, in Italy and overseas**

# 5,800

**Employees**

# €2.057 billion

**Revenues:**

59% in Health

32% in Consumer Goods

9% in Industrial Technology

# 12

**Production sites, consisting of:**

6 in Italy

6 overseas

**Products marketed all over the world**

# 21

**Countries with an Angelini Industries direct presence**

## 2. Health

Angelini Industries has been taking care of people's health for more than 100 years. **Angelini Pharma** researches, develops and commercializes solutions in the areas of Brain Health and Consumer Healthcare. **Angelini Ventures** envisages the care models of the future, creating integrated digital healthcare platforms, built around people.

### Pharmaceuticals

Angelini Industries operates in the pharmaceutical sector with **Angelini Pharma, an international group that researches, develops and markets health solutions with a prevalent focus on the areas of Brain Health, including mental health and epilepsy, and Consumer Healthcare**. It operates in 20 countries and employs over 3,000 people. Angelini Pharma is an integrated company, with extensive and recognized Research and Development programs, "World Class" production facilities and international marketing of active ingredients and leading pharmaceuticals in many market sectors.

Research has identified over the years active ingredients of great importance such as trazodone and benzydamine; programs are currently active for the development of new treatments to better adapt the therapy to the specific needs of the various patients. The company has public-private partnerships with universities and centers of excellence at a national and international level, recognizing scientific collaborations as an important contribution in creating innovation.

The 5 production plants of Angelini Pharma are at the forefront of technologies and industry standards as well as environmental protection, thanks to the use and integration of renewable sources. They are located, in Ancona (Finished Products), Aprilia - LT (Raw Materials) and Casella - GE (Amuchina brand products) - Italy. In Barcelona, Spain, it produces food supplements such as Pastillas Juanola. In Albany, Georgia -US there is the ThermoCare Heatwrap Products production plant).

Angelini Pharma is directly present in **Italy, Spain, Portugal, Austria, Poland, Czech Republic, Slovakia, Hungary, Germany, Romania, Bulgaria, Greece, Turkey, France, UK, Sweden, Holland, Switzerland, Russia and the USA**.

Strategic alliances with leading global pharmaceutical groups now allow the distribution of Angelini Pharma drugs all over 70 countries. These include Trittico® (trazodone, antidepressant), Latuda® (lurasidone hydrochloride, antipsychotic), Tantum® (benzydamine, anti-inflammatory), Aulin® (nimesulide, anti-inflammatory analgesic), Vellofent® (fentanyl, analgesic), Xydalba® (dalbavancin, antibiotic) and Ontozry (cenobamate, antiepileptic).

### Angelini Pharma in numbers

**70+**

Countries in which products are marketed

**3,000**

Employees

**5**

Production plants worldwide

**20**

Countries in which the company is directly present

### Venture Capital

Angelini Industries operates in the Venture Capital sector with **Angelini Ventures, an international company that creates, supports and invests in startups that develop innovative solutions and ideas in the fields of biotechnology, life sciences and digital healthcare.**

Angelini Ventures will invest in Europe and North America with a focus on to the biotechnology and digital health segments. The company is based in Rome and has a global team composed of an international network of innovation experts.

Angelini Ventures has an investment capital of 300 million euros, of which 80 million euros are already planned. The current portfolio includes **15 direct investments in startups** (of which 5 through the Angelini Lumira Biosciences Fund) and the **creation of two startup studios** that encourage technology transfer and support for a scientific research project.

### Angelini Ventures key numbers

**300 mln €**

Investments, 80 of which already planned

**15**

Projects launched

### 3. Consumer Goods

Angelini Industries takes care of people and families at every stage of life, with a wide range of consumer products.

#### The Fater Joint Venture

Fater, company founded by the Angelini family in 1958, is since 1992 **a joint venture with Procter & Gamble**.

It is a leader in the Italian market for absorbent hygiene products, with brand such as Lines, Lines Specialist and Pampers, and a key player in the European Fabric and Home Care market, with brand such as ACE, that is commercialized in 38 markets worldwide. In Italy, 3 out of 4 families have at least one product by Fater in their homes.

Innovation has been guiding the company since its beginning: firstly in Italy, in the 60's, revolutionising hygienic-sanitary market with the introduction of disposable baby diapers and feminine hygiene products, which didn't exist at the time. Throughout the years Fater has been growing in different categories like pads for incontinence (1979), ultra slim tampons for women (1992) and lastly redesigning, after the acquiring ACE, Neoblanc and Comet (2013), the entire line for fabric and household cleaning detergents.

For what regards sustainability, Fater has 3 objectives: reducing the use of 50% of virgin plastic before 2025; Creating products that have less environmental impact; Analyzing the environmental footprint along its value chain.

Every brand within the company has developed its social purpose that, with specific projects, has an impact on the related themes in which each category operates.

The company invests approximately 4% of its annual turnover in innovation and it counts 1.600 employees (Italy and worldwide).

The headquarters are in Spoltore (PE), the production facilities in Italy (Pescara and Campochiaro), in Portugal (Porto) and in Turkey (Gebze).

#### Angelini Beauty

Angelini Beauty is the business unit of Angelini Industries, operating in the selective perfumery and dermocosmetics (skincare & suncare) sectors.

It deals with the creation, development and international distribution of the perfume lines of **Trussardi, Laura Biagiotti, Blumarine, Mandarin Duck, Angel Schlessler, Armand Basi and Anne Möller's** skincare & suncare.

Angelini Beauty is present in strategic markets such as Italy, Germany, Spain, Portugal, Austria and Switzerland, with a team of 200 employees, which breathes and transmits "Made in Italy" excellence.

Making the consumer dream through the magic and uniqueness of its products is Angelini Beauty's mission, that, in constant respect of the identity and uniqueness of each brand, creates fragrances and products for the care and protection of the skin, also paying great attention to design and communication, collaborating with the major international talents in the sector.

## Angelini Wines & Estates

In the wine sector, **Angelini Wines & Estates works by combining tradition and innovation**. It consists of 6 wineries, for a total of 1,700 hectares of land, of which 460 are vineyards, and a production of about 4 million bottles a year.

In the three historic Tuscan wineries it produces fine wines in three different designations of origin: Brunello di Montalcino in Val di Suga, Vino Nobile di Montepulciano in Tenuta Trerose and Chianti Classico in San Leonino. In the Marche region, the Fazi Battaglia winery, a historic brand of Italian wine, is renowned for the production of the Verdicchio dei Castelli di Jesi Classico.

Cantina Puiatti in Romans d'Isonzo (GO) is dedicated to the production of the great white wines of Friuli, while Bertani is known for the production of its Amarone della Valpolicella Classico and Valpantena.

Angelini Wines & Estates is an agricultural company, thus tying wine production to its own vineyards. A choice which explains the group's commitment to investing and enhancing its viticultural heritage.

Angelini Wines & Estates is a company that has always been dedicated to sustainable production: this vocation led it to obtain organic and Equalitas certification for Tenuta Trerose in Montepulciano.

## The MadreNatura Joint Venture

MadreNatura is an **equal joint venture between Angelini Industries and Hero Group**. It brings together the knowledge of the two companies to offer parents a healthy and balanced food path for their children.

The brand which MadreNatura presents to consumers is **Hero SOLO 100% Biologico**.

The Hero SOLO line of products includes homogenized, pureed fruit, cereals, pasta and snacks.

They are all 100% organic and natural baby foods, prepared with simple ingredients and nothing more.

## Consumer goods key numbers

**>2,000**

Employees

**4**

Fater production plants (Italy, Portugal, Turkey)

**3 out of 4**

Italian households have at least one Fater products in their homes

Around **600,000**

Liters of perfume produced in 2022 by Angelini Beauty

**4,000**

tons of grapes vinified by Angelini Wines & Estates in 2022

## 4. Industrial Technology

### Angelini Technologies

**Angelini Technologies is the division of Angelini Industries dedicated to industrial technology.** Its mission is to bring together an ecosystem of excellence dedicated to the design, development and creation of technologies, products and services aimed at improving industrial processes and production through constant research and innovation. **Converting and Automation & Robotics are the two main areas in which Angelini Technologies operates. The main company of Angelini Technologies is Fameccanica**, thanks to which since 1975 a leadership position has been built in the development of automated production lines in the sector of absorbent hygiene products and consumer goods for home and personal care through Converting technology . From 1992 to 2022, Fameccanica was a 50/50 joint venture between P&G and Angelini Industries, which regained 100% control in 2022 by acquiring 50% from P&G. From the beginning the company, with Fameccanica, has continuously invested in technology, creating cutting-edge solutions for its customers both in the world of converting and digital services, thus becoming a reference player for the consumer goods sector and for Smart Factory Automation. With over 1,300 machines delivered all over the world, more than 1,000 active patent rights and more than 600 employees in its operating offices in Italy, China and North America, it designs and develops technologies and services for the industrial production of household and household products. for the person, sustainable packaging and digital services dedicated to process optimization.

### Highlights from Industrial Technology

# 1975

Foundation

# 600

Employees

# 5

Branches

Italy (Rome, S. Giovanni Teatino,  
Bologna)  
China  
USA

# 1.000

Active patents rights